

# Hendrik W. Kruse

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Born: June 13, 1988—Osnabrück, Germany  
Nationality: German

## Current position

*Research Associate* Research Training Group Globalization and Development, University of Göttingen

## Research Interests

Economics; International Trade and Capital Flows, Inequality, Development, MENA.

## Education

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| Since 2014 | PHD-candidate<br>Supervisors: Prof. Dr. Holger Strulik, Prof. Inmaculada Martínez-Zarzoso, Ph.D. and Prof. Dr. Thomas Kneib  |
| 2015-2017  | Certificate program “Applied Statistics and Empirical Methods”, Centre for Statistics (ZfS), University of Göttingen   |
| 2011-2014  | M.A. in International Economics, Georg-August University Göttingen<br>Title of Dissertation: ‘Reassessing the Sectoral Linder Hypothesis under the Assumption of Strictly Non-homothetic Preferences’ (final grade on degree: 1.3) |
| 2008-2011  | B.A. in Economics and Philosophy, Georg-August University Göttingen<br>Title of Dissertation: ‘Fair Taxes: Normative Foundation and Political Implementation’ (final grade on degree: 1.2)   |
| 2010-2011  | ERASMUS Exchange at Charles University in Prague, Czech Republic   |

## Teaching & practical experience

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| 2016      | Teaching: Tutorial in ‘Empirical Trade Issues’ & Seminar on ‘Historical Roots of Economic Development’ |
| 2014-2015 | Research and Teaching Assistant, Chair of Development Economics, University of                         |

- Göttingen  
Teaching: Tutorial in ‘Empirical Trade Issues’  
2013–2014 Teaching Assistant in Microeconomics I & II, Chair of Public Economics, University of Göttingen  
2012 Co-organizer of student seminar: Alternative Theories of Economics, University of Göttingen

## Grants, honors & awards

- 2017 Best Paper Award for the best paper in International Economics at the ERF 23<sup>rd</sup> Annual Conference in Amman, Jordan  
2011 Niedersachsenstipendium (Scholarship of the State of Lower Saxony)  
2010–2011 ERASMUS scholarship of the German Academic Exchange Service (DAAD)

## Publications

- 2016 Baghdadi, L., H.W. Kruse and I. Martínez-Zarzoso (2016) , “Trade policy without trade facilitation: Lessons from tariff pass-through in Tunisia”, in: Teh, Smeets, Jallab and Chaudhri (eds.), “Trade Costs and Inclusive Growth. Case Studies presented by WTO chair-holders”, Geneva, WTO Publications.

## Working Papers

- 2017 Kruse, H. W., I. Martínez-Zarzoso and L. Baghdadi (2017), “Standards and Market Power: Evidence from Tunisia”, ERF Working Paper No. 1131.  
2016 Kruse, H.W. and I. Martínez-Zarzoso (2016), “Transfers in the Gravity Equation: The Case of Foreign Aid”, CEGE Discussion paper No. 288.  
2016 Baghdadi, L., H.W. Kruse and I. Martínez-Zarzoso (2016), “Is Tunisian Trade Policy Pro-Poor?”, ERF Working Paper No. 1033.  
2016 Kruse, H.W. (2016), “Revisiting the Sectoral Linder Hypothesis: Aggregation Bias or Fixed Effects?”, LIS Working Paper No. 658.

## Conferences & Workshops

- 2017 5<sup>th</sup> Regulating for Decent Work Conference at the ILO in Geneva, Switzerland. Paper presented: Martínez-Zarzoso, I. and H.W. Kruse (2017), “Labour provisions in RTAs: Are they improving labour conditions”.  
2017 3<sup>rd</sup> MENA Trade Workshop in Cairo, Egypt. Paper presented: Martínez-Zarzoso, I., H.W. Kruse and L. Baghdadi (2017), “Standards and Market Power: Evidence from Tunisia”.

- 2017 ERF 23<sup>rd</sup> Annual Conference in Amman, Jordan  
Paper presented: Martínez-Zarzoso, I., H.W. Kruse and L. Baghdadi (2017), “Standards and Market Power: Evidence from Tunisia”, ERF Conference Paper.
- 2017 Workshop für Internationale Wirtschaftsbeziehungen, Göttingen  
Paper presented: ‘Transfers in the Gravity Equation: The Case of Foreign Aid’
- 2016 ETSG 2016 in Helsinki, Finland  
Paper presented: Kaplan, L. and H.W. Kruse (2016), “Recklessly Ricardian? The effect of development aid on sectoral exports”, ETSG Conference Paper.
- 2016 DEGIT XXI Conference in Nottingham, UK  
Paper presented: Kruse, H.W. and I. Martínez-Zarzoso (2016), “Transfers in the Gravity Equation: The Case of Foreign Aid”, CEGE Discussion paper No. 288.
- 2016 ERF 22<sup>nd</sup> Annual Conference in Cairo, Egypt  
Paper presented: Baghdadi, L., H.W. Kruse and I. Martínez-Zarzoso (2016), “Is Tunisian Trade Policy Pro-Poor?”, ERF Conference Paper.
- 2015 ERF 21<sup>st</sup> Annual Conference in Tunis, Tunisia  
Paper presented: Baghdadi, L., H.W. Kruse and I. Martínez-Zarzoso (2015), “An Estimation of Tariff Pass-Through in Tunisia”, ERF Conference Paper.
- 2015 Workshop für Internationale Wirtschaftsbeziehungen, Göttingen  
Title of Presentation: ‘Reassessing the Sectoral Linder Hypothesis under the Assumption of Strictly Non-homothetic Preferences’
- 2014 Workshop ‘Globalization of trade flows, capital flows and production’, Göttingen  
Title of Presentation: ‘Reassessing the Sectoral Linder Hypothesis under the Assumption of Strictly Non-homothetic Preferences’

## Academic exchange

- 2016 April: Research stay at Tunis Business School and ESSAI (L’ecole Supérieure de la Statistique et de l’Analyse de l’Information) in Tunis.

## Referee for peer-reviewed academic journals

*Review of International Organizations, Emerging Markets Finance and Trade*

## IT-Skills

STATA (including Mata knowledge), R, MS Office, L<sup>A</sup>T<sub>E</sub>X

## Language-Skills:

German (native speaker), English written and spoken (very good), Latin (Latin certificate), Polish (basics)

## **Leisure Activities**

Singer, songwriter, and guitarist of local rock band 'Emmet Ray'