Publications in refereed journals (2001-2018)

- "Aid and its impact on the donor's export industry The Dutch Case", together with Inmaculada Martínez-Zarzoso and Stephan Klasen, *European Journal of Development Research* 29(4): 769-786, 2017.
- "Is aid for trade effective? A panel quantile regression approach", together with Inmaculada Martínez-Zarzoso and Kai Rehwald, *Review of Development Economics*, doi: 10.1111/rode.12322, 2017.
- "Does German Development Aid Boost German Exports and German Employment? A Sector-Level Analysis", together with Inmaculada Martínez-Zarzoso and Stephan Klasen, *Jahrbücher für Nationalökonomie und Statistik/Journal of Economics and Statistics* 236(1): 71-94, 2016.
- "Crisis and Public Support for the Euro, 1990-2014", together with Felix Roth and Lars Jonung, *Journal of Common Market Studies* 54(4): 944-960, 2016.
- "Trade Openness and Income: A Tale of Two Regions", together with Mariam Camarero, Inmaculada Martínez-Zarzoso and Cecilio Tamarit, *The World Economy* 39(3): 386-408, 2016.
- "What are the Drivers of Total Factor Productivity in the European Union?" together with Agnieszka Gehringer and Inmaculada Martínez-Zarzoso, *Journal of Economics of Innovation and New Technology* 25(4): 406-434, 2016.
- Comment on Lof, Mekasha and Tarp, together with Dierk Herzer, Axel Dreher, Stephan Klasen, Inmaculada Martínez-Zarzoso, *World Development* 70 (issue C): 389-396, 2015.
- "Does aid promote donor exports? Commercial interest versus instrumental philanthropy", together with Inmaculada Martínez-Zarzoso and Stephan Klasen, *Kyklos* 67(4): 559-587, 2014.
- "Crisis and Citizens' Trust in the European Central Bank Panel data Evidence for the Euro Area, 1999-2012, together with Felix Roth and Daniel Gros, *Journal of European Integration* 36(3): 303-320, 2014.
- "Crisis and Trust in National and European Governmental Institutions.", together with Felix Roth and Thomas Otter, in: EUDO eBook on the Euro Crisis and the State of European Democracy. European University Institute; Florence. 2013.

- "Does Foreign Aid Promote Recipient Exports to Donor Countries?, together with Inmaculada Martínez-Zarzoso, Dierk Herzer, Stephan Klasen and Adriana Cardozo, *Review of World Economics* 149(3): 505-535, 2013.
- "Does Foreign Aid Really Raise Per-Capita Income? A Time Series Perspective", together with Axel Dreher, Stephan Klasen, Dierk Herzer and Inmaculada Martínez-Zarzoso, Canadian Journal of Economics 45(1): 288-313, 2012.
- "Modelling the Dynamics of Market Shares in a Pooled Data Setting: Econometric and Empirical Issues", together with Dierk Herzer, Sebastian Vollmer and Inmaculada Martínez-Zarzoso, *Applied Economics* 43(7): 823-835, 2011.
- "Unit Values, Productivity, and Trade Determinants of Spanish Export Strength", together with Sebastian Vollmer and Inmaculada Martínez-Zarzoso, *Global Economy Journal* 9(3): 1-17, 2009.
- "Aid and Trade A Donor's Perspective", together with Inmaculada Martínez-Zarzoso, Stephan Klasen and Dierk Herzer, *Journal of Development Studies* 45(7): 1184-1202, 2009. ISSN 0022-0388.
- "Are Regional Trading Agreements Beneficial? Static and dynamic Panel gravity Models", together with Inmaculada Martínez-Zarzoso and Nicolas Horsewood, North American Journal of Economics and Finance 20, 46-65, 2009. ISSN 1062-9408.
- "Does German development aid promote German exports", together with Inmaculada Martínez-Zarzoso and Stephan Klasen, *German Economic Review* 10(3): 317-338, 2009. ISSN 1465-6485.
- "In search of FDI-led growth in developing countries. The way forward", together with Dierk Herzer and Stephan Klasen, *Economic Modelling* 25(5), 793-810, 2008. ISSN 0264-9993.
- "Is Distance a Good Proxy for Transport Costs?: The Case of Competing Transport Modes", together with Inmaculada Martínez-Zarzoso, *Journal of International Trade and Economic Development* 16(3): 411-434, 2007, ISSN 0963-8199.
- "The Impact of a Customs Union between Turkey and the EU on Turkey's Exports to the EU", together with Dierk Herzer, Inmaculada Martínez-Zarzoso and Sebastian Vollmer, *Journal of Common Market Studies*, Vol. 45, No. 3: 719-743, 2007, ISSN 0021-9886.
- "The Free Trade Agreement between Chile and the EU: Its Potential Impact on Chile's Export Industry", together with D. Herzer and S. Vollmer, *Applied Econometrics and International Development*, Vol. 7, No. 1: 97-120, 2007, ISSN 1578-4487.
- "Competividad sectorial y costes de transporte en las exportaciones Turquía-UE", together with Dierk Herzer and Sebastian Vollmer, *Información Comercial*

- Espanola, Revista de Economía, Ministerio de Economía, Madrid, Spain, No. 834, January-February 2007, ISSN 0019-977X.
- "Is there a Long-Run Relationship between Exports and Imports in Chile?", together with D. Herzer, *Applied Economics Letters* 13: 981-986, 2006, ISSN 1350-4851.
- "Export-Led growth in Chile: Assessing the Role of Export Composition in Productivity Growth", together with D. Herzer and B. Siliverstovs, *The Developing Economies* XLIV(3): 306-328, 2006, ISSN 0012-1533.
- "What does Export Diversification Do for Growth? An Econometric Analysis", together with D. Herzer, *Applied Economics* 38: 1825-1838, 2006, ISSN 0003-6846.
- "MERCOSUR-European Union Trade: How Important is EU Trade Liberalisation for MERCOSUR's Exports?" together with I. Martínez-Zarzoso, *The International Trade Journal* Vol. XIX, No.1, 31-69, February 2005, ISSN 0885-3908.
- "Different approaches of modelling reaction lags: How do Chilean manufacturing exports react to movements of the real exchange rate?", *Applied Economics* 36 (14): 1547-1560, 10 August 2004, ISSN 0003-6846.
- "Economic and Geographical Distance: Explaining MERCOSUR Sectoral Exports to the EU", together with I. Martínez-Zarzoso, *Open Economies Review* 15 (3): 291-314, July 2004, ISSN 0923-7992.
- "Augmented gravity model: An empirical application to Mercosur-European Union trade flows", together with I. Martínez-Zarzoso, *Journal of Applied Economics* Vol. VI, No. 2, 291-316, 291-316, November 2003, ISSN 1514-0326.
- "Trade policy and its impact on economic growth: The Chilean experience in the period of 1960 to 1998", *Applied Econometrics and International Development* Vol. 3, No. 2: 25-53, July-September 2003, ISSN 1578-4487.
- "Does the AK model apply to the Chilean economy? Time-series evidence for the period of 1960-1998". In: *Revista de Análisis Económico*, Vol. 16, No. 1, Junio de 2001 (ILADES/GEORGETOWN UNIVERSITY), pp. 59-82, ISSN 0716-5927.

Buchbeiträge (Sammel- und Tagungsbände)

- "Crisis and trust in national and European governmental institutions.", together with Felix Roth and Thomas Otter, in: EUDO eBook on the Euro Crisis and the State of European Democracy. European University Institute; Florence (2013). ISBN 9789290841340.
- "Competitiveness: A Comparison of China and Mexico", together with Sebastian Vollmer and Inmaculada Martínez-Zarzoso, in: Dimensions of Competitiveness, ed. By Paul de Grauwe, CESifo Seminar Series. MIT Press/Cambridge, Massachusetts (2010). ISBN 978-0-262-01396-3.

- "Comparing French and Spanish Exports to Emerging Markets", together with Sebastian Vollmer and Inmaculada Martínez-Zarzoso, Forthcoming in: *European Community Studies*, Association of Austria Publication Series. Springer Vienna/New York (2009).
- "Chile's Market Share in the EU Market: The Role of Price Competition in a Panel Analysis Setting", together with Dierk Herzer, Sebastian Vollmer and Inmaculada Martínez-Zarzoso, in: *European Community Studies*, Association of Austria Publication Series. Springer Vienna/New York (2008).
- "The Role of Transport Costs, Tariffs, and the Real Exchange Rate in Chile's Export Trade with the EU: An Augmented Gravity Model Approach", together with Dierk Herzer and Sebastian Vollmer, Edward Shinnick (ed.), Public Finance, Monetary Policy and Market Issues, LIT Verlag/Berlin (2008).
- "Trade Policy and its Impact on Economic Growth: The Chilean Experience in the Period 1960-1998, in: Macro-Econometric Models: The Role of Demand and Supply, ed. By María-Carmen Guisan, ICFAI Books: The ICFAI University Press, Hyderabad, India (2005).

Herausgabetätigkeiten (editing monographs)

- Stephan Klasen/Felicitas Nowak-Lehmann (eds). "Poverty, Inequality and Migration in Latin America", Göttingen Studies in Development Economics. Peter Lang Verlag: Frankfurt/Main (2008).
- Stephan Klasen/Felicitas Nowak-Lehmann (eds). "Poverty, Inequality and Policy in Latin America", MIT Press, CESifo Conference Series. (2009).

Background Paper for the World Bank

EC-ACP Economic Partnership Agreements: Empirical Evidence for Sub-Saharan Africa, together with Sebastian Vollmer, Inmaculada Martínez-Zarzoso and Nils-Hendrik Klann. World Development Report 2009 – Development in 3 D: Density, Distance, Division.

Background Paper for the German Parliament

International Trade Policy and the Eradication of Poverty and Hunger. 30 November 2009. Büro für Technikfolgenabschätzung des Deutschen Bundestags. Berlin, 71 pages.

Discussion Papers/Working Papers (-2018)

- "Trade openness and income: a tale of two regions", together with Mariam Camarero, Inmaculdad Martínez-Zarzoso & Cecilio Tamarit. Working Papers in applied Econmics WPAE-2014-09. University of Valencia.
- "Is aid for trade effective? A quantile regression approach, together with Inmaculada Martínez-Zarzoso and Kai Rehwald, cege Discussion Paper No. 210 (2014), Center for European, Governance and Economic Development Research.
- "Good things come to those who make them happen. Return on aid for Dutch exports." IOB Study No. 392. Director Policy and Operations Evaluation Department (IOB). Ministry of Foreign affairs. The Netherlands (2014)
- "Aid and Donor's Exports. The Dutch Case, unpublished manuscript. University of Göttingen (2014).
- "TFP Estimation and Productivity Drivers in the European Union" together with Agnieszka Gehringer and Inmaculada Martínez-Zarzoso, cege Discussion Paper No. 189, Center for European, Governance and Economic Development Research, February 2014, 37 pages, ISSN 14392305.
- Does German Development Aid Promote German Exports and German Employment? A Sectoral-Level Analysis", together with Inmaculada Martínez-Zarzoso, Stephan Klasen and Florian Johannsen, *Discussion Paper* No. 227, Ibero-America Institute for Economic Research, University of Goettingen, December 2013, 26 pages, ISSN 1431181X.
- "Trade Openness and Income: A Tale of Two Regions, together with Mariam Camarero, Inmaculada Martínez-Zarzoso and Cecilio Tamarit, *Discussion Paper* No. 226, Ibero-America Institute for Economic Research, University of Goettingen, September 2013, 31 pages, ISSN 1431181X. (revise and re-submit at *The World Economy*).
- "Crisis and Trust in National and European Institutions Panel Evidence for the EU, 1999 to 2012". EUI Working Paper Series, European University Institute, Florence; RSCAS 2013/31, 29 pages. ISSN 1725-6704.
- "Survival characteristics and adjustment of MNE affiliates in the European Integrated Market", together with Antonios Georgopoulos and Vasilios Sogiakas, *Discussion Paper* No. 225, Ibero-America Institute for Economic Research, University of Goettingen, February 2013, 34 pages, ISSN 1431181X.
- "Can informality explain inequality? The case of Mexico, 1987-1999", together with willy W. Cortez, *Discussion Paper* No. 222, Ibero-America Institute for Economic Research, University of Goettingen, November 2012, 34 pages, ISSN 1431181X.

- "Foreign aid, exports and development in Euromed", together with Inmaculada Martínez-Zarzoso and Florian Johannsen, *Discussion Paper* No. 218, Ibero-America Institute for Economic Research, University of Goettingen, 2012, 38 pages, ISSN 1431181X.
- "Public Support for the Single Currency, the Euro, 1990 to 2011. Does the Financial Crisis Matter?", together with Felix Roth & Lars Jonung, Working Paper 20, 2012, Department of Economics, Lund University, 23 pages.
- "The Enduring Popularity of the Euro throughout the Crisis", together with Felix Roth and Lars Jonung. Centre for European Policy Working Paper No. 358, December 2011. CEPS, Brussels.
- "Has the Financial Crisis Eroded Citizens' Trust in the European Central Bank? Evidence from 1999-2010", together with Felix Roth and Daniel Gros. *cege* Discussion Papers, Number 124-May 2011. Center for European, Governance and Economic Development Research. University of Goettingen. 36 pages, ISSN: 1439-2305.
- "Has the financial crisis shattered citizens' trust in national and European governmental institutions?", together with Felix Roth and Thomas Otter. CEPS in cooperation with Bertelsmann Stiftung. May 2011. Centre for European Policy Studies, Brussels.
- "Has the financial crisis shattered citizens' trust in national and European governmental institutions? Evidence from the EU member states, 1999-2010", together with Felix Roth and Thomas Otter. Economic Policy, CEPS Working Documents, 08 February 2011. The Centre for European Policy Studies, Brussels, 28 pages.
- "In Search for a Long-run relationship between aid and Growth: Pitfalls and Findings", together with Inmaculada Martínez-Zarzoso, Stephan Klasen, Dierk Herzer and Axel Dreher. *Discussion Paper* No. 196, Ibero-America Institute for Economic Research, University of Goettingen, July 2009, 41 pages, ISSN 1431181X.
- "EU-ACP Economic Partnership Agreements- Empirical Evidence for Sub-Saharan Africa", together with Sebastian Vollmer, Inmaculada Martínez-Zarzoso and Nils-Hendrik Klann, *Discussion Paper* No. 175, Ibero-America Institute for Economic Research, University of Goettingen, September 2008, 23 pages, ISSN 1431181X.
- "Aid and Trade A Donor's Perspective, together with Inmaculada Martínez-Zarzoso, Stephan Klasen and Dierk Herzer, *Discussion Paper* No., Ibero-America Institute for Economic Research, University of Goettingen, April 2008, 29 pages, ISSN 1431181X.
- "Does German Deveopment Aid Promote German Exports?, together with Inmaculada Martínez-Zarzoso, Stephan Klasen and Mario Larch, *Discussion Paper* No. 170, Ibero-America Institute for Economic Research, University of Goettingen, March 2008, 37 pages, ISSN 1431181X.

- "Competitiveness: A Comparison of China and Mexico", together with Sebastian Vollmer and Inmaculada Martínez-Zarzoso, CESifo Working Paper No. 2111, October 2007, 23 pages, ISSN 0018-974X.
- "The Determinants of French and Spanish Relative Export Strength", together with Sebastian Vollmer and Inmaculada Martínez-Zarzoso, *Discussion Paper* No. 116, Ibero-America Institute for Economic Research, University of Goettingen, October 2007, 17 pages, ISSN 1431181X.
- "The Log of Gravity Revisited", together with Inmaculada Martínez-Zarzoso and Sebastian Vollmer, *cege-Discussionpaper* No. 64. University of Goettingen. Germany . 2007, pages, ISSN 14392305.
- "Effects of Regional Trading Agreements Using Static and Dynamic Gravity Equations", together with Inmaculada Martínez-Zarzoso and Nick Horsewood, *Discussion Paper* No. 149, Ibero-America Institute for Economic Research, University of Goettingen, July 2006, 26 pages, ISSN 1431181X.
- "In Search of FDI-led Growth in Developing Countries", together with Dierk Herzer and Stephan Klasen, *Discussion Paper* No. 150, Ibero-America Institute for Economic Research, University of Goettingen, July 2006, 42 pages, ISSN 1431181X.
- "On Distributed Lags in Dynamic Panel Data Models: Evidence from Market Shares", together with Dierk Herzer and Inmaculada Martínez-Zarzoso, Documentos de Economía y Finanzas Internacionales, Associación Espagnola de Economía y Finanzas Internacionales, DEFI 06/05, 32 Pages, ISSN 16966376
- "Is Distance a Good Proxy for Transport Costs? The Case of Competing Transport Modes", together with Inmaculada Martínez-Zarzoso, *CeGE- Discussion Paper No. 54*, Center for Globalization and Europeanization of the University of Goettingen, May 2006, 25 pages, ISSN 14392305.
- "Problems in Applying Dynamic Panel Data Models: Theoretical and Empirical Findings", together with Dierk Herzer, Sebastian Vollmer and Inmaculada Martínez-Zarzoso, *Discussion Paper* No. 140, Ibero-America Institute for Economic Research, University of Goettingen, May 2006, 33 pages, ISSN 1431181X.
- "Chile's Market Share in the EU Market: The Role of Price Competition in a Panel Analysis Setting", together with Dierk Herzer, Sebastian Vollmer and Inmaculada Martínez-Zarzoso, *Discussion Paper* No. 139, Ibero-America Institute for Economic Research, University of Goettingen, March 2006, 33 pages, ISSN 1431181X.
- "Road and Maritime Transport Costs: A Comparative Analysis of Spanish Exports to Poland and Turkey", together with Inmaculada Martínez-Zarzoso, *Discussion Paper* No. 138, Ibero-America Institute for Economic Research, University of Goettingen, March 2006, 36 pages, ISSN 1431181X.

- "The Free Trade Agreement between Chile and the EU: Its Potential Impact on Chile's Export Industry", together with D. Herzer and S. Vollmer, *Discussion Paper* No. 125, Ibero-America Institute for Economic Research, University of Goettingen, October 2005, 37 pages, ISSN 1431181X.
- "Are Exports and Imports of Chile Cointegrated?", together with D. Herzer, *Discussion Paper* No. 111, Ibero-America Institute for Economic Research, University of Goettingen, June 2005, 14 pages, ISSN 1431181X.
- "Turkey and the Ankara Treaty of 1963: What can Trade Integration Do for Turkish Exports?", together with Dierk Herzer, Inmaculada Martínez-Zarzoso, Sebastian Vollmer. *CeGE- Discussion Paper No. 43*, Center for Globalization and Europeanization of the University of Goettingen, May 2005, 37 pages, ISSN 14392305.
- "The Impact of a Customs Union between Turkey and the EU on Turkey's Exports to the EU", together with Dierk Herzer, Inmaculada Martínez-Zarzoso, Sebastian Vollmer. *DIW Discussion Paper No. 483, German Institute for Economic Research (DIW)*, Berlin, 2005, 38 pages, ISSN 14330210.
- "MERCOSUR-European Union Trade: How Important is EU Trade Liberalisation for MERCOSUR's Exports?" together with I. Martínez-Zarzoso, *CeGE- Discussion Paper*, Center for Globalization and Europeanization of the University of Goettingen, No. 30, June 2004, 38 pages, ISSN 14392305.
- "Would MERCOSUR's exports to the EU profit from trade liberalisation? Some general insights and a simulation study for Argentina", together with I. Martínez-Zarzoso, Discussion Paper No. 92, Ibero-America Institute for Economic Research, University of Goettingen, May 2003, ISSN 1431181X.
- "MERCOSUR-EU trade: The impact of adverse macroeconomic Developments and trade barriers on MERCOSUR exports", together with I. Martínez-Zarzoso, Discussion Paper No. 86, Ibero-America Institute for Economic Research, University of Goettingen, May 2002, ISSN 1431181X.
- "Explaining MERCOSUR sectoral exports to the EU: The role of economic and geographic distance", together with I. Martínez-Zarzoso, Discussion Paper No. 85, Ibero-America Institute for Economic Research, University of Goettingen, April 2002, ISSN 1431181X.
- "The interplay of export supply and the real exchange rate. Evidence for Mercosur exports to the EU", together with Inmaculada Martínez-Zarzoso, Discussion Paper No.79, Ibero-America Institute for Economic Research, University of Goettingen, May 2001, 27 p, ISSN 1431181X.
- "Augmented gravity model: An empirical application to Mercosur-European trade flows", together with Inmaculada Martínez-Zarzoso, Discussion Paper No. 77, Ibero-America Institute for Economic Research, University of Goettingen, January 2001, 23 p., ISSN 1431181X

- "Trade policy and its impact on economic growth: Can openness speed up output growth?" Discussion Paper No. 75, Ibero-America Institute for Economic Research, University of Goettingen, December 2000, 34 p., ISSN 1431181X
- "Was there endogenous growth in Chile (1960-1998)? A test of the AK model". Working Paper No.7, Center for Globalization and Europeanization of the Economy, University of Goettingen, September 2000, 22 p, ISSN 14392305.
- "Exchange rate-based stabilization revisited: An analysis of its short-term impact on external equilibrium in Argentina (1991-1995)", together with Monika Wohlmann, Discussion Paper No. 74, Ibero-America Institute for Economic Research, University of Goettingen, February 2000, 24 p., ISSN 1431181X.
- "Reaction Lags of Chilean Manufacturing Exports in a Framework of Dynamic Macroeconometric Modelling", Discussion Paper No. 70; Ibero-America Institute for Economic Research, University of Goettingen, 1997, 40 p., ISSN 1431181X
- "The Development of the Real Exchange Rate and the Sustainability of Liberalization Policy: The Chilean Experience", Discussion Paper No. 68, Ibero-America Institute for Economic Research, University of Goettingen, 1996, 27 p., ISSN 1431181X
- "The Possible Repercussions of EU-Mexico Trade Liberalization on Third Countries Associated with the EU (CEECs, Mediterranean and Lomé Countries)". Study done together with A. Scholz, I. Tschach and M. Wohlmann for IRELA (Instituto for European-Latin American Relations), IRELA Briefings,1995, BRF-95/*-THIRD_C; 105 p.