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Faculty of Economic Sciences:

Following the resolution by the Faculty Council of the Faculty of Economic Sciences dated 07.02.2024, the Presidential Board of University of Göttingen approved the seventeenth amendment to the examination and study regulations for the consecutive Master's degree programme "Management" on 03.04.2024 in the version contained in the announcement dated 18.11.2014 (Official Announcements I no. 45/2014, p. 1548), last amended by resolution of the Presidential Board dated 24.04.2023 (Official Announcements I no. 14/2023, p. 500), (§ 44 section 1 sentence 2 NHG in the version contained in the announcement dated 26.02.2007 (Nds. GVBl p. 69), last amended by Article 12 of the Act dated 14.12.2023 (Nds. GVBl. p. 320); § 37 section 1 sentence 3 no. 5 b) NHG, § 44 section 1 sentence 3 NHG).

Examination and study regulations for the consecutive Master's degree programme "Management" at the University of Göttingen

§ 1 Scope

(1) The provisions of the "General examination regulations for Bachelor's and Master's degree programmes and other courses and degrees offered by the University of Göttingen" (APO), as well as the "General examination and study regulations for Master's degree programmes of the Faculty of Economic Sciences" (RPO-MA), in the respective current version, apply to the consecutive Master's degree programme "Management" of the Georg-August-Universität Göttingen.

(2) These regulations stipulate the additional provisions for the Master's degree programme.

§ 2 Aim of the qualification

¹Faced with the requirements and changes in the professional world, graduates acquire the knowledge, skills and methods of business management and should therefore be in a position to produce independent academic work, to critically classify academic insight, and to act within a responsible framework in addition to the general aims of the Master's degree programme defined in RPO-MA. ²They should therefore be equipped to launch a successful professional career or to progress to doctoral studies. ³The Master's degree programme "Management" permits a broad education across all areas of management and also a highly specialised education through the definition of suitable, individual focuses. ⁴Students acquire the skills to

familiarise themselves with the latest specialised developments in the field of management and also to take part in integrated events to acquire the requisite skill to describe and analyse management decisions in respect to all relevant consequences for businesses and social policies. ⁵On the basis of the acquired skills, graduates develop the ability to resolve complex economic problems and acquire the opportunity to occupy leadership and many management functions.

§ 3 Recommended prior knowledge

¹In the Master's degree programme, it is very beneficial in particular to have a well-grounded knowledge of mathematics, statistics and computer skills. ²Students whose credits in mathematics and statistics were not better than satisfactory in the course of their preliminary studies, and whose computer skills are low, are recommended to qualify themselves appropriately before taking up the Master's degree programme.

§ 4 Structural contents of the Master's degree programme and credit requirements

(1) The 120 C which must be completed over the standard course length of the Master's programme "Management" of four semesters are comprised of the following:

1. Compulsory part of the programme basic modules	30 C
2. Area of specialisation "Management"	24 C
3. Compulsory elective area "Seminars and Projects"	12 C
4. Quantitative methods	6 C
5. Elective area	18 C
6. Master thesis	30 C

(2) ¹The basic modules should impart fundamental knowledge in the areas of Corporate Development, Corporate Planning, Management Accounting, Information Management and International Human Resource Management, and expand the knowledge already acquired in a first degree programme. ²These modules form the basis for the compulsory elective modules in the area of specialisation "Management". Here, it is possible to define an area of specialisation in "Information Management", "Organisation and Corporate Development", "Human Resource Management", "Production and Logistics", "Corporate Management and Controlling", "Management of International Companies", "Resource and Energy Management", as well as "Strategic Management" and thereby create a special profile. ³Compulsory elective modules in the area "Seminars and Projects" help to integrate the individual sub-sections in seminar courses and projects that deal with interdisciplinary problem areas. ⁴Seminar courses and projects are most commonly conducted by several lecturers together. ⁵In the elective area students can acquire knowledge for creating an individual profile from other areas of Economic

Sciences as well as related fields. ⁶Moreover, in this area it is possible to choose modules of foreign language training and/or modules for acquiring other key qualifications.

(3) ¹By defining an (optional) area of specialisation within the framework of a Master's degree programme, students should be able to acquire specific professional qualifications in one or more of the functional areas of Management. ²Here, a maximum of two of the areas of specialisation specified in appendix II can be certified as long as the modules assigned to these areas of specialisation are successfully completed with a total rating of at least 24 C.

(4) An overview of the modules which can be selected in the individual areas, as well as the assignment of modules to the areas of specialisation, can be found in appendix I and II.

(5) ¹A written Master thesis with a weightage of 30 C, has to be completed within a preparation time of 20 weeks. ²Participation in a research colloquium, in which your own work has to be presented, forms a part of the Master thesis.

(6) Appendix III shows a schematic overview of the course of the Master's programme "Management" and includes a proposal for the schedule.

§ 5 Entry into force; interim regulations

(1) The present regulations will come into force with retroactive effect to 01/10/2014 after their publication in the Official Announcements I of the Georg-August-Universität Göttingen.

(2) At the same time, the examination and study regulations for the Master's degree programme "Management" in the version of the announcement dated 27/03/2012 (Official Announcements I no. 10/2012 p. 277), last amended by the resolution of the Presidential Board dated 13/08/2013 (Official Announcements I no. 35/2013 p. 1172), shall be rendered invalid.

(3) ¹Students who commenced their course of studies before an amendment to these examination and study regulations came into force and who have remained enrolled therein without interruption will be examined on the basis of the examination and study regulations in place before the amendments came into force. ²In the case of pending examinations, this does not apply to overviews of modules and descriptions, unless the legal entitlements of a student calls for a different decision by the examination board. ³A different decision can be reached especially in cases where an examination component can be repeated, or a compulsory or compulsory elective module has changed significantly or been cancelled. ⁴The examination board can draw up general rules for this purpose. ⁵Examinations based on a version valid prior to the coming into force of an amendment to the existing examination and study regulations will be conducted for the last time in the fourth semester following the amendment has come into force. ⁶On application, students affected by sentence 1 shall be examined in general on the basis of the amended regulations.

Appendix I: Overview of modules

Modules with a rating of at least 120 C in total should be successfully completed in accordance with the following provisions.

1. Compulsory part of the programme basic modules (30 C)

Five basic modules with a rating of 30 C must be successfully completed:

M.WIWI-BWL.0023	Performance Management	6 C
M.WIWI-BWL.0024	Corporate Planning	6 C
M.WIWI-BWL.0109	International Human Resource Management	6 C
M.WIWI-BWL.0112	Corporate Development	6 C
M.WIWI-WIN.0003	Information Management	6 C

2. Area of specialisation “Management” (24 C)

Modules totalling at least 24 C must be successfully completed from the following range. All modules not completed under “3. Compulsory elective area “Seminars and Projects”” can also be included.

M.WIWI-BWL.0009	Behavioural Management Accounting	6 C
M.WIWI-BWL.0044	Business Analytics	6 C
M.WIWI-BWL.0050	Plant and Equipment Planning	6 C
M.WIWI-BWL.0055	Marketing Channel Strategy	6 C
M.WIWI-BWL.0071	Leadership	6 C
M.WIWI-BWL.0074	Organizational theories for management practice	6 C
M.WIWI-BWL.0085	Financial and sustainability controlling	6 C
M.WIWI-BWL.0091	Organizational Behaviour	6 C
M.WIWI-BWL.0097	Corporate Strategy	6 C
M.WIWI-BWL.0100	International Management	6 C
M.WIWI-BWL.0110	Strategic Human Resource Development	6 C
M.WIWI-BWL.0113	Process Management	6 C
M.WIWI-BWL.0118	Survey Research	6 C
M.WIWI-BWL.0122	Cross Cultural Management	6 C
M.WIWI-BWL.0145	Doing Business in India	3 C
M.WIWI-BWL.0146	Doing Business in Japan	3 C
M.WIWI-BWL.0147	Doing Business in Korea	3 C
M.WIWI-BWL.0152	Controlling in the Digital Age	6 C
M.WIWI-BWL.0157	Resourcing in Entrepreneurship	6 C
M.WIWI-BWL.0158	Entrepreneurial Projects	6 C
M.WIWI-BWL.0165	Global Virtual Team Management	6 C
M.WIWI-WIN.0002	Integrated Application Systems	6 C
M.WIWI-WIN.0008	Change & Run IT	6 C

M.WIWI-WIN.0033	Digital Platforms	6 C
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3. Compulsory elective area “Seminars and Projects” (12 C)

From the following modules on offer, modules with a rating of at least 12 C in total should be successfully completed.

M.WIWI-BWL.0025	Seminar Corporate Development	6 C
M.WIWI-BWL.0098	Management and Controlling	6 C
M.WIWI-BWL.0108	Empirical Research in Management	6 C
M.WIWI-BWL.0110	Strategic Human Resource Development	6 C
M.WIWI-BWL.0111	Selected Topics in Asian Business and Management	6 C
M.WIWI-BWL.0114	Empirical Seminar: Social Network Analysis	6 C
M.WIWI-BWL.0115	Human Resource Management Seminar	6 C
M.WIWI-BWL.0118	Survey Research	6 C
M.WIWI-BWL.0129	International Management Research Seminar	6 C
M.WIWI-BWL.0138	Research Methods	6 C
M.WIWI-BWL.0157	Resourcing in Entrepreneurship	6 C
M.WIWI-BWL.0158	Entrepreneurial Projects	6 C
M.WIWI-BWL.0159	Current issues in entrepreneurship research	6 C
M.WIWI-BWL.0174	Topics in Strategic Alliances Research	6 C
M.WIWI-BWL.0175	Entrepreneurship Research	6 C
M.WIWI-WIN.0004	Crucial Topics in Information Management	12 C
M.WIWI-WIN.0032	Information Systems Research	12 C
M.WIWI-WIN.0035	Research Seminar on Information Systems and Digitalization	6 C
M.WIWI-WIN.0039	Strategic Thinking for Future Leaders	6 C

4. Quantitative Methods (6 C)

From the following one module with a rating of 6 C should be successfully completed.

M.WIWI-QMW.0001	Generalized Regression	6 C
M.WIWI-QMW.0002	Advanced Statistical Inference	6 C
M.WIWI-QMW.0004	Econometrics I	6 C
M.WIWI-QMW.0005	Econometrics II	6 C
M.WIWI-QMW.0009	Introduction to Time Series Analysis	6 C
M.WIWI-QMW.0010	Multivariate Statistics	6 C
M.WIWI-QMW.0011	Advanced Statistical Programming with R	9 C
M.WIWI-QMW.0013	Applied Econometrics	6 C
M.WIWI-QMW.0034	Python for Econometrics	6 C
M.WIWI-QMW.0036	Economic and Business Forecasting	6 C
M.WIWI-QMW.0039	Seminar Economics and Business Forecasting	6 C
M.WIWI-QMW.0040	Introduction to Statistical Methods in Economic Sciences	6 C

M.WIWI-QMW.0041	Stochastic Processes	6 C
M.WIWI-QMW.0042	Computational Statistics	6 C
M.WIWI-WIN.0012	Applied Empirical Research	6 C
M.WIWI-BWL.0079	Market Research I	6 C
M.WIWI-BWL.0080	Market Research II	6 C
M.WIWI-BWL.0108	Empirical Research in Management	6 C
M.WIWI-BWL.0114	Empirical Seminar: Social Network Analysis	6 C
M.WIWI-BWL.0118	Survey Research	6 C
M.WIWI-BWL.0134	Panel Data Analysis in Marketing	6 C
M.WIWI-BWL.0138	Research Methods	6 C
M.WIWI-BWL.0169	Marketing Research	6 C
M.WIWI-BWL.0170	Advanced Research Methods	6 C

5. Elective area (18 C)

Modules to the total extent of at least 18 C as per the following provisions, have to be successfully completed:

a. Modules from the Master's degree programmes offered by the Faculty of Business and Economics with the identifiers M.WIWI-BWL, M.WIWI-HGM, M.WIWI-QMW, M.WIWI-VWL, M.WIWI-WB, M.WIWI-WIN and M.WIWI-WIP may be selected, provided that the admission requirements specified therein are met.

b. Modules from the University's range of Spokespersons, provided that they are modules that teach a language level equivalent to level B according to the Common European Framework of Reference for Languages (CEFR) and provided that the modules have not already been included in a previously completed degree programme. By way of derogation from sentence 1, modules in German, English and the student's native language are excluded.

c. In addition, modules can also be selected from the following overview:

SK.GB.02	Communication Skills: Gender and Diversity Competencies in Communication	3 C
M.Agr.0053	Organization of Food Supply Chains	6 C
M.Agr.0197	Sustainability – basics and application	6 C
M.Inf.1120	Mobile Communication	5 C
M.Inf.1121	Specialisation Mobile Communication	5 C
M.Inf.1123	Computer Networks	6 C
M.Inf.1141	Semistructured Data and XML	6 C
M.Inf.1142	Semantic Web	6 C
M.Inf.1171	Cloud and Service Computing	5 C
S.RW.1218	Public International Law II (International Organizations)	6 C
S.RW.1124	Basic Principles of Labour Law	6 C

S.RW.1125	Law Governing the Right of Association, Collective Bargaining Agreements and Industrial Action	6 C
S.RW.1126	Workers' Representation	6 C
S.RW.1131a	Basic Principles of Company Law	6 C
S.RW.1131b	Basic principles of Law Governing Companies Limited by Shares	6 C
S.RW.1132	Competition Law	6 C
S.RW.1133	Law Governing Capital Markets and Stock Exchanges	6 C
S.RW.1134	Law Governing Public Supervision of Banking and Insurance Control	6 C
S.RW.1136	Media Commercial Law	6 C
S.RW.1137	Intangible Property Rights II (Industrial Property Rights)	6 C
S.RW.1215	European Law I	6 C
S.RW.1217	Public International Law I	6 C
S.RW.1229	International and European Economic Law	6 C
S.RW.1230	Cases and Developments in International Economic Laws	6 C
S.RW.1234	European Law II	6 C

The following modules can also be taken if the admission requirements are met and teaching capacity is available. Possible free places for these highly sought-after modules can be requested from the respective lecturers:

M.Psy.502	Group Judgment, Group Decision Making, and Group Performance	6 C
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d. Modules from the following list of module groups from the central key competencies offer of the University of Göttingen can also be selected, provided that the admission requirements specified there are met and that they have not already been included in the previous degree programme. Modules with the initial identifier SK.AS are only considered up to a maximum total of 7 C; modules are not considered on a pro rata basis; a module with which the maximum total of 7 C is exceeded can only be considered as a voluntary additional examination.

SK.AS.KK	Modules Communication skills
SK.AS.MK	Modules Media skills
SK.AS.SK	Modules Social skills

e. ¹In the elective area, other modules (alternative modules) may be taken instead of the modules listed in letters a to d in accordance with the following provisions. ²Prerequisites for the consideration of an alternative module are:

- a) a written application by the student, which must be submitted to the Dean of Studies of the Faculty of Business and Economics before taking the alternative module;
- b) the approval of the Dean of Studies of the faculty or teaching unit offering the alternative module.

³The decision on the approval of the application is made by the Dean of Studies of the Faculty of Business and Economics. ⁴Before making the decision, the Dean of Studies will obtain an opinion on the appropriateness of the module replacement from lecturers of the degree programme in which the student is enrolled. ⁵The application may be rejected without stating reasons; the student making the application has no legal claim. ⁶The consideration of a module that has already been completed as an alternative module is excluded.

6. Master thesis

30 C are awarded for successful completion of the Master thesis.

Appendix II: Disclosure of areas of specialisation

A maximum of two of the following eight areas of specialisation can be certified, provided that modules totalling at least 24 C from the respective specialisation have been successfully completed. The allocation of modules to the individual specialisations can be found in the following overview:

a. Area of specialisation “Information Management”

M.WIWI-WIN.0002	Integrated Application Systems	6 C
M.WIWI-WIN.0003	Information Management	6 C
M.WIWI-WIN.0004	Crucial Topics in Information Management	12 C
M.WIWI-WIN.0008	Change & Run IT	6 C
M.WIWI-WIN.0012	Applied Empirical Research	6 C
M.WIWI-WIN.0020	Connected Mobility: Technologies, Applications and Business Models	6 C
M.WIWI-WIN.0026	Machine Intelligence: Concepts and Applications	6 C
M.WIWI-WIN.0032	Information Systems Research	12 C
M.WIWI-WIN.0033	Digital Platforms	6 C
M.WIWI-WIN.0034	Digital Strategy and Interorganizational Information Systems	6 C
M.WIWI-WIN.0036	Design of Software Architectures	6 C
M.WIWI-WIN.0039	Strategic Thinking for Future Leaders	6 C
M.WIWI-BWL.0136	Digital Transformation	6 C

b. Area of specialisation “Organisation and Corporate Development”

M.WIWI-BWL.0025	Seminar Corporate Development	6 C
M.WIWI-BWL.0071	Leadership	6 C
M.WIWI-BWL.0074	Organizational theories for management practice	6 C
M.WIWI-BWL.0091	Organizational Behaviour	6 C
M.WIWI-BWL.0100	International Management	6 C
M.WIWI-BWL.0110	Strategic Human Resource Development	6 C
M.WIWI-BWL.0112	Corporate Development	6 C
M.WIWI-BWL.0113	Process Management	6 C
M.WIWI-BWL.0114	Empirical Seminar: Social Network Analysis	6 C
M.WIWI-BWL.0157	Resourcing in Entrepreneurship	6 C
M.WIWI-BWL.0158	Entrepreneurial Projects	6 C
M.WIWI-BWL.0159	Current issues in entrepreneurship research	6 C
M.WIWI-BWL.0165	Global Virtual Team Management	6 C
M.WIWI-BWL.0173	Entrepreneurship	6 C
M.WIWI-BWL.0174	Topics in Strategic Alliances Research	6 C

M.WIWI-BWL.0175	Entrepreneurship Research	6 C
M.WIWI-WIN.0039	Strategic Thinking for Future Leaders	6 C

c. Area of specialisation “Human Resource Management”

M.WIWI-BWL.0071	Leadership	6 C
M.WIWI-BWL.0091	Organizational Behaviour	6 C
M.WIWI-BWL.0109	International Human Resource Management	6 C
M.WIWI-BWL.0110	Strategic Human Resource Development	6 C
M.WIWI-BWL.0111	Selected Topics in Asian Business and Management	6 C
M.WIWI-BWL.0115	Human Resource Management Seminar	6 C
M.WIWI-BWL.0118	Survey Research	6 C
M.WIWI-BWL.0122	Cross Cultural Management	6 C
M.WIWI-BWL.0138	Research Methods	6 C
M.WIWI-BWL.0142	Publishing in Management Journals	6 C
M.WIWI-BWL.0145	Doing Business in India	3 C
M.WIWI-BWL.0146	Doing Business in Japan	3 C
M.WIWI-BWL.0147	Doing Business in Korea	3 C

d. Area of specialisation “Production and Logistics”

M.WIWI-BWL.0024	Corporate Planning	6 C
M.WIWI-BWL.0050	Plant and Equipment Planning	6 C
M.WIWI-BWL.0055	Marketing Channel Strategy	6 C
M.WIWI-BWL.0113	Process Management	6 C
M.WIWI-WIN.0033	Digital Platforms	6 C
M.WIWI-WIN.0039	Strategic Thinking for Future Leaders	6 C

e. Area of specialisation “Corporate Management and Controlling”

M.WIWI-BWL.0009	Behavioural Management Accounting	6 C
M.WIWI-BWL.0023	Performance Management	6 C
M.WIWI-BWL.0044	Business Analytics	6 C
M.WIWI-BWL.0085	Financial and sustainability controlling	6 C
M.WIWI-BWL.0097	Corporate Strategy	6 C
M.WIWI-BWL.0098	Management and Controlling	6 C
M.WIWI-BWL.0099	Strategy Implementation	6 C
M.WIWI-BWL.0100	International Management	6 C
M.WIWI-BWL.0108	Empirical Research in Management	6 C
M.WIWI-BWL.0152	Controlling in the Digital Age	6 C
M.WIWI-WIN.0039	Strategic Thinking for Future Leaders	6 C

f. Area of specialisation “Management of International Companies”

M.WIWI-BWL.0100	International Management	6 C
M.WIWI-BWL.0109	International Human Resource Management	6 C
M.WIWI-BWL.0111	Selected Topics in Asian Business and Management	6 C
M.WIWI-BWL.0122	Cross Cultural Management	6 C
M.WIWI-BWL.0129	International Management Research Seminar	6 C
M.WIWI-BWL.0142	Publishing in Management Journals	6 C
M.WIWI-BWL.0145	Doing Business in India	3 C
M.WIWI-BWL.0146	Doing Business in Japan	3 C
M.WIWI-BWL.0147	Doing Business in Korea	3 C
M.WIWI-BWL.0165	Global Virtual Team Management	6 C
M.WIWI-WIN.0039	Strategic Thinking for Future Leaders	6 C

g. Area of specialisation “Resource and Energy Management”

M.WIWI-BWL.0004	Financial Risk Management	6 C
M.WIWI-BWL.0050	Plant and Equipment Planning	6 C
M.WIWI-BWL.0122	Cross Cultural Management	6 C
M.WIWI-WIN.0004	Crucial Topics in Information Management	12 C
M.WIWI-WIN.0008	Change & Run IT	6 C
M.WIWI-BWL.0113	Process Management	6 C
M.WIWI-BWL.0152	Controlling in the Digital Age	6 C
M.WIWI-BWL.0157	Resourcing in Entrepreneurship	6 C
M.WIWI-BWL.0158	Entrepreneurial Projects	6 C
M.WIWI-BWL.0159	Current issues in entrepreneurship research	6 C
M.WIWI-BWL.0173	Entrepreneurship	6 C

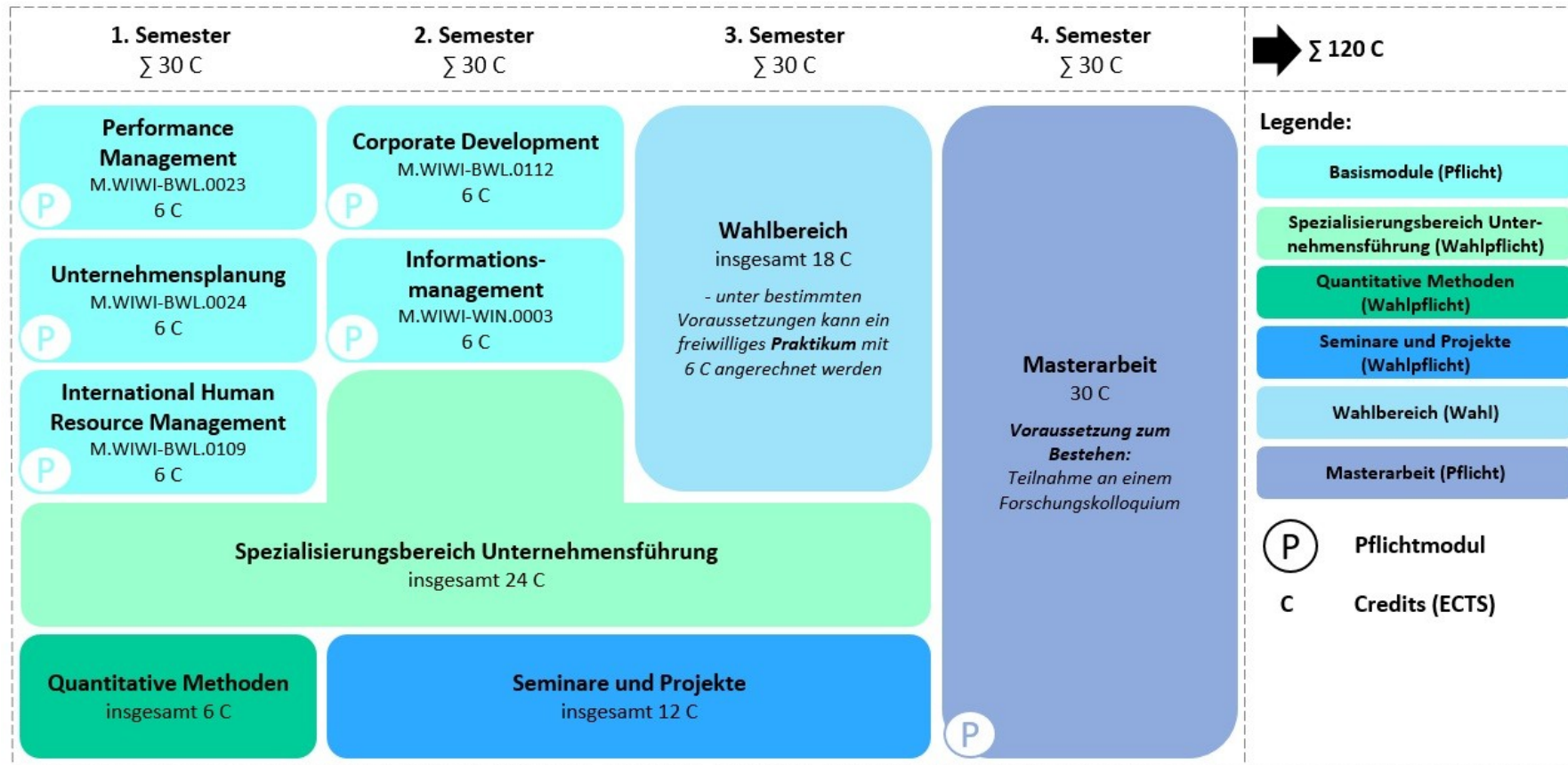
h. Area of specialisation “Strategic Management”

M.WIWI-BWL.0025	Seminar Corporate Development	6 C
M.WIWI-BWL.0071	Leadership	6 C
M.WIWI-BWL.0074	Organizational theories for management practice	6 C
M.WIWI-BWL.0097	Corporate Strategy	6 C
M.WIWI-BWL.0098	Management and Controlling	6 C
M.WIWI-BWL.0100	International Management	6 C
M.WIWI-BWL.0108	Empirical Research in Management	6 C
M.WIWI-BWL.0110	Strategic Human Resource Development	6 C
M.WIWI-BWL.0112	Corporate Development	6 C
M.WIWI-BWL.0152	Controlling in the Digital Age	6 C
M.WIWI-BWL.0174	Topics in Strategic Alliances Research	6 C
M.WIWI-BWL.0175	Entrepreneurship Research	6 C

Appendix III: Graphics of the recommended course of study

a) Begin in winter term

Master-Studiengang Unternehmensführung - empfohlener Studienverlauf bei Beginn zum Wintersemester



b) Begin in summer term

Master-Studiengang Unternehmensführung - empfohlener Studienverlauf bei Beginn zum Sommersemester

