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Faculty of Economic Sciences:

Following the resolution by the Faculty Council of the Faculty of Economic Sciences dated 09.02.2022, the Presidential Board of University of Göttingen approved the fourteenth amendment to the examination and study regulations for the consecutive Master's degree programme "Management" on 12.04.2022 in the version contained in the announcement dated 18.11.2014 (Official Announcements I no. 45/2014, p. 1548), last amended by resolution of the Presidential Board dated 23.07.2021 (Official Announcements I no. 35/2021, p. 799), (§ 44 section 1 sentence 2 NHG in the version contained in the announcement dated 26.02.2007 (Nds. GVBl p. 69), last amended by Article 1 of the Act dated 27.01.2022 (Nds. GVBl. p. 54); § 37 section 1 sentence 3 no. 5 b) NHG, § 44 section 1 sentence 3 NHG).

Examination and study regulations for the consecutive Master's degree programme "Management" at the University of Göttingen

§ 1 Scope

(1) The provisions of the "General examination regulations for Bachelor's and Master's degree programmes and other courses and degrees offered by the University of Göttingen" (APO), as well as the "General examination and study regulations for Master's degree programmes of the Faculty of Economic Sciences" (RPO-MA), in the respective current version, apply to the consecutive Master's degree programme "Management" of the Georg-August-Universität Göttingen.

(2) These regulations stipulate the additional provisions for the Master's degree programme.

§ 2 Aim of the qualification

¹Faced with the requirements and changes in the professional world, graduates acquire the knowledge, skills and methods of business management and should therefore be in a position to produce independent academic work, to critically classify academic insight, and to act within a responsible framework in addition to the general aims of the Master's degree programme defined in RPO-MA. ²They should therefore be equipped to launch a successful professional career or to progress to doctoral studies. ³The Master's degree programme "Management"

permits a broad education across all areas of management and also a highly specialised education through the definition of suitable, individual focuses. ⁴Students acquire the skills to familiarise themselves with the latest specialised developments in the field of management and also to take part in integrated events to acquire the requisite skill to describe and analyse management decisions in respect to all relevant consequences for businesses and social policies. ⁵On the basis of the acquired skills, graduates develop the ability to resolve complex economic problems and acquire the opportunity to occupy leadership and many management functions.

§ 3 Recommended prior knowledge

¹In the Master's degree programme, it is very beneficial in particular to have a well-grounded knowledge of mathematics, statistics and computer skills. ²Students whose credits in mathematics and statistics were not better than satisfactory in the course of their preliminary studies, and whose computer skills are low, are recommended to qualify themselves appropriately before taking up the Master's degree programme.

§ 4 Structural contents of the Master's degree programme and credit requirements

(1) The 120 C which must be completed over the standard course length of the Master's programme "Management" of four semesters are comprised of the following:

1. Compulsory part of the programme basic modules	30 C
2. Area of specialisation "Management"	24 C
3. Compulsory elective area Seminar courses and Projects	12 C
4. Quantitative methods	6 C
5. Optional area	18 C
6. Master's thesis	30 C

(2) ¹The basic modules should impart fundamental knowledge in the areas of Corporate Development, Corporate Planning, Management Accounting, Information Management and International Human Resource Management, and expand the knowledge already acquired in a first degree programme. ²These modules form the basis for the optional required modules in the area of specialisation "Management". Here, it is possible to define a study focus in the areas of "Information Management", "Organisation and Corporate Development", "Human Resource Management", "Production and Logistics", "Corporate Management and Controlling", "Management of International Companies", "Resource and Energy Management", as well as "Strategic Management" and thereby create a special profile. ³Optional required modules in the area "Seminars and Projects" help to integrate the individual sub-sections in seminar courses and projects that deal with interdisciplinary problem areas. ⁴Seminar courses and projects are most commonly conducted by several lecturers together. ⁵In the optional area

students can acquire knowledge for creating an individual profile from other areas of Economic Sciences as well as related fields. ⁶Moreover, in this area it is possible to choose modules of foreign language training and/or modules for acquiring other key qualifications.

(3) ¹By defining an (optional) study focus within the framework of a Master's degree programme, students should be able to acquire specific professional qualifications in one or more of the functional areas of Management. ²Here, a maximum of two of the study focusses specified in appendix II can be certified as long as the modules assigned to these study focusses are successfully completed with a total rating of at least 24 C.

(4) An overview of the modules which can be selected in the individual areas, as well as the allocation of modules to the study focusses, can be found in appendix I and II.

(5) ¹A written master's thesis with a weightage of 30 C, has to be completed within a preparation time of 20 weeks. ²Participation in a research colloquium, in which your own work has to be presented, forms a part of the master's thesis.

(6) Appendix III shows a schematic overview of the course of the Master's programme "Management" and includes a proposal for the schedule.

§ 5 Entry into force; interim regulations

(1) The present regulations will come into force with retroactive effect to 01/10/2014 after their publication in the Official Announcements I of the Georg-August-Universität Göttingen.

(2) At the same time, the examination and study regulations for the Master's degree programme "Management" in the version of the announcement dated 27/03/2012 (Official Announcements I no. 10/2012 p. 277), last amended by the resolution of the Presidential Board dated 13/08/2013 (Official Announcements I no. 35/2013 p. 1172), shall be rendered invalid.

(3) ¹Students who commenced their course of studies before an amendment to these examination and study regulations came into force and who have remained enrolled therein without interruption will be examined on the basis of the examination and study regulations in place before the amendments came into force. ²In the case of pending examinations, this does not apply to module overviews and descriptions, unless the legal entitlements of a student calls for a different decision by the examination board. ³A different decision can be reached especially in cases where an examination component can be repeated, or a compulsory or optional required module has changed significantly or been cancelled. ⁴The examination board can draw up general rules for this purpose. ⁵Examinations based on a version valid prior to the coming into force of an amendment to the existing examination and study regulations will be conducted for the last time in the fourth semester following the amendment has come into force. ⁶On application, students affected by sentence 1 shall be examined in general on the basis of the amended regulations.

Appendix I: Module overview

Modules with a rating of at least 120 C in total should be successfully completed in accordance with the following provisions.

1. Compulsory part of the programme basic modules (30 C)

Five basic modules with a rating of 30 C must be successfully completed:

M.WIWI-BWL.0023	Performance Management	6 C
M.WIWI-BWL.0024	Corporate Planning	6 C
M.WIWI-BWL.0109	International Human Resource Management	6 C
M.WIWI-BWL.0112	Corporate Development	6 C
M.WIWI-WIN.0003	Information Management	6 C

2. Area of specialisation “Management” (24 C)

From the following modules on offer, modules with a rating of at least 24 C in total must be successfully completed.

M.WIWI-BWL.0009	Behavioral Management Accounting	6 C
M.WIWI-BWL.0031	Sustainable Production	6 C
M.WIWI-BWL.0034	Logistics and Supply Chain Management	6 C
M.WIWI-BWL.0044	Controlling with SAP	6 C
M.WIWI-BWL.0050	Plant and Equipment Planning	6 C
M.WIWI-BWL.0055	Marketing Channel Strategy	6 C
M.WIWI-BWL.0071	Leadership	6 C
M.WIWI-BWL.0074	Organization Theory	6 C
M.WIWI-BWL.0085	Finance, Management Accounting and Sustainability Accounting	6 C
M.WIWI-BWL.0091	Organizational Behavior	6 C
M.WIWI-BWL.0097	Corporate Strategy	6 C
M.WIWI-BWL.0099	Strategy Implementation	6 C
M.WIWI-BWL.0100	International Management	6 C
M.WIWI-BWL.0110	Strategic Human Resource Development	6 C
M.WIWI-BWL.0113	Process Management	6 C
M.WIWI-BWL.0117	Human Resource Management Practice Project	6 C
M.WIWI-BWL.0118	Survey Research	6 C
M.WIWI-BWL.0122	Cross Cultural Management	6 C
M.WIWI-BWL.0145	Doing Business in India	3 C
M.WIWI-BWL.0146	Doing Business in Japan	3 C
M.WIWI-BWL.0147	Doing Business in Korea	3 C
M.WIWI-BWL.0152	Controlling in the Digital Age	6 C

M.WIWI-BWL.0155	Seminar or Project – International Research on Supply Chain Management	6 C
M.WIWI-BWL.0157	Resourcing in Entrepreneurship	6 C
M.WIWI-BWL.0158	Entrepreneurial Projects	6 C
M.WIWI-WIN.0002	Integrated Application Systems	6 C
M.WIWI-WIN.0008	Change & Run IT	6 C
M.WIWI-WIN.0019	Business Analytics	6 C

3. Compulsory elective subject seminar courses and projects (12 C)

From the following modules on offer, modules with a rating of at least 12 C in total should be successfully completed.

M.WIWI-BWL.0025	Seminar: General Management	6 C
M.WIWI-BWL.0028	Seminar and/or Project - Current Approaches in Production and Logistics	6 C
M.WIWI-BWL.0098	Management and Controlling	6 C
M.WIWI-BWL.0108	Empirical Research in Management	6 C
M.WIWI-BWL.0110	Strategic Human Resource Development	6 C
M.WIWI-BWL.0111	Selected Topics in Asian Business and Management	6 C
M.WIWI-BWL.0114	Empirical Seminar: Social Network Analysis	6 C
M.WIWI-BWL.0115	Human Resource Management Seminar	6 C
M.WIWI-BWL.0117	Human Resource Management Practice Project	6 C
M.WIWI-BWL.0118	Survey Research	6 C
M.WIWI-BWL.0129	International Management Research Seminar	6 C
M.WIWI-BWL.0138	Research Methods	6 C
M.WIWI-BWL.0155	Seminar or Project – International Research on Supply Chain Management	6 C
M.WIWI-WIN.0004	Crucial Topics in Information Management	12 C
M.WIWI-WIN.0022	Strategic IT Management	6 C

4. Quantitative Methods (6 C)

From the following one module with a rating of 6 C should be successfully completed.

M.WIWI-QMW.0001	Generalized Regression	6 C
M.WIWI-QMW.0002	Advanced Statistical Inference	6 C
M.WIWI-QMW.0004	Econometrics I	6 C
M.WIWI-QMW.0005	Econometrics II	6 C
M.WIWI-QMW.0009	Introduction to Time Series Analysis	6 C
M.WIWI-QMW.0010	Multivariate Statistics	6 C
M.WIWI-QMW.0011	Advanced Statistical Programming with R	6 C

M.WIWI-QMW.0013	Applied Econometrics	6 C
M.WIWI-QMW.0034	Python for Econometrics	6 C
M.WIWI-WIN.0012	Applied Empirical Research	6 C
M.WIWI-BWL.0079	Market Research I	6 C
M.WIWI-BWL.0080	Market Research II	6 C
M.WIWI-BWL.0108	Empirical Research in Management	6 C
M.WIWI-BWL.0114	Empirical Seminar: Social Network Analysis	6 C
M.WIWI-BWL.0118	Survey Research	6 C
M.WIWI-BWL.0134	Panel Data Analysis in Marketing	6 C
M.WIWI-BWL.0138	Research Methods	6 C

5. Optional area (18 C)

Modules to the total extent of at least 18 C as per the following provisions, have to be successfully completed:

a. Modules from those offered for the Master's degree programmes of the Faculty of Economic Sciences with the code M.WIWI can be selected, provided the qualifications for entry mentioned there are fulfilled.

b. Modules from the languages offered by the university can be selected, provided they are modules which are for a level equivalent to level B as per the CEFR, and provided the modules have not been done in a degree programme already completed. Notwithstanding sentence 1 modules relating to English, German, as well as the mother tongue of the student, are excluded.

c. In addition, modules can also be selected from the following overview:

SK.GB.02	Communication Skills: Gender and Diversity Competencies in Communication	3 C
M.Agr.0053	Organization of Food Supply Chains	6 C
M.Inf.1120	Mobile Communication	5 C
M.Inf.1121	Specialisation Mobile Communication	5 C
M.Inf.1123	Computer Networks	6 C
M.Inf.1141	Semistructured Data and XML	6 C
M.Inf.1142	Semantic Web	6 C
M.Inf.1171	Service-Oriented Infrastructures	5 C
S.RW.1218	Public International Law II (International Organizations)	6 C
S.RW.1124	Basic Principles of Labour Law	6 C
S.RW.1125	Law Governing the Right of Association, Collective Bargaining Agreements and Industrial Action	6 C
S.RW.1126	Workers' Representation	6 C
S.RW.1131a	Basic Principles of Company Law	6 C

S.RW.1131b	Basic principles of Law Governing Companies Limited by Shares	6 C
S.RW.1132	Competition Law	6 C
S.RW.1133	Law Governing Capital Markets and Stock Exchanges	6 C
S.RW.1134	Law Governing Public Supervision of Banking and Insurance Control	6 C
S.RW.1136	Media Commercial Law	6 C
S.RW.1137	Intangible Property Rights II (Industrial Property Rights)	6 C
S.RW.1141	Private Insurance Law	6 C
S.RW.1215	European Law I	6 C
S.RW.1217	Public International Law I	6 C
S.RW.1229	International and European Economic Law	6 C
S.RW.1230	Cases and Developments in International Economic Laws	6 C
S.RW.1234	European Law II	6 C

The following module can also be taken if the admission requirements are met and teaching capacities are available. Possible free places for this highly demanded module can be requested from the respective lecturers:

M.Psy.501	Neuro-cognitive foundations of social interaction	6 C
M.Psy.502	Group Judgment, Group Decision Making, and Group Performance	6 C
M.Psy.601	Communication and Coordination in Groups	6 C
M.Psy.515	Organizational Decision Making	6 C

d. Modules from the following list of module groups and modules from the central key competency offer of the University of Göttingen can also be selected, provided the qualifications for entry mentioned there are fulfilled and they have not yet been included in a previous degree programme. Modules with the codes SK.AS and SK.ZIG are restricted to a maximum 7 C; modules are not taken into account on a pro rata basis; a module with which the maximum sum of 7 C is exceeded can only be taken into account as a voluntary additional examination.

SK.AS.KK	Modules Communication skills
SK.AS.MK	Modules Media skills
SK.AS.SK	Modules Social skills
SK.ZIG	Modules Innovation and foundation

e. ¹In the optional area, modules (alternative modules) other than those mentioned under a to d can be completed in accordance with the following provisions. ²Preconditions for the consideration of an alternative module are:

- a) a written application has to be handed in by the student to the Dean of the Faculty of Economic Sciences before choosing the alternative module;

b) approval by the Dean of Studies or teaching unit offering the alternative module.

³The decision about approving the application is taken by the Dean of Studies of the Faculty of Economic Sciences. ⁴Before passing the decision, the Dean will obtain the opinion of the degree programme tutors on the usefulness of the module replacement in which the student is enrolled. ⁵The application can be rejected without stating any reasons. A legal right of the applicant to object the decision does not exist. ⁶The consideration of an already completed module as an alternative module is excluded.

6. Master's thesis

30 C are awarded for successful completion of the master's thesis.

Appendix II: Disclosure of study focusses

A maximum of two of the following eight study focusses can be certified, provided that modules to a total extent of at least 24 C from the respective focus have been successfully completed. The allocation of modules to the individual focusses can be seen in the following overview.

a. Study focus “Information Management”

M.WIWI-WIN.0002	Integrated Application Systems	6 C
M.WIWI-WIN.0003	Information Management	6 C
M.WIWI-WIN.0004	Crucial Topics in Information Management	12 C
M.WIWI-WIN.0008	Change & Run IT	6 C
M.WIWI-WIN.0012	Applied Empirical Research	6 C
M.WIWI-WIN.0019	Business Analytics	6 C
M.WIWI-WIN.0020	Connected Mobility - Technologies, Applications and Business Models	6 C
M.WIWI-WIN.0022	Strategic IT Management	6 C
M.WIWI-WIN.0026	Machine Intelligence: Concepts and Applications	6 C
M.WIWI-WIN.0028	Crucial Topics in Information Security Management	6 C
M.WIWI-WIN.0033	Digital Platforms	6 C
M.WIWI-WIN.0034	Digital Strategy and Interorganizational Information Systems	6 C
M.WIWI-WIN.0036	Design of Software Architectures	6 C
M.WIWI-BWL.0136	Digital Transformation	6 C
M.WIWI-BWL.0137	Electronic Commerce Systems	6 C

b. Study focus “Organisation and Corporate Development”

M.WIWI-BWL.0025.	Seminar: General Management	6 C
M.WIWI-BWL.0071	Leadership	6 C
M.WIWI-BWL.0074	Organization Theory	6 C
M.WIWI-BWL.0091	Organizational Behavior	6 C
M.WIWI-BWL.0100	International Management	6 C
M.WIWI-BWL.0110	Strategic Human Resource Development	6 C
M.WIWI-BWL.0112	Corporate Development	6 C
M.WIWI-BWL.0113	Process Management	6 C
M.WIWI-BWL.0114	Empirical Seminar: Social Network Analysis	6 C
M.WIWI-BWL.0157	Resourcing in Entrepreneurship	6 C
M.WIWI-BWL.0158	Entrepreneurial Projects	6 C

c. Study focus “Human Resource Management”

M.WIWI-BWL.0071	Leadership	6 C
M.WIWI-BWL.0091	Organizational Behavior	6 C

M.WIWI-BWL.0109	International Human Resource Management	6 C
M.WIWI-BWL.0110	Strategic Human Resource Development	6 C
M.WIWI-BWL.0111	Selected Topics in Asian Business and Management	6 C
M.WIWI-BWL.0115	Human Resource Management Seminar	6 C
M.WIWI-BWL.0117	Human Resource Management Practice Project	6 C
M.WIWI-BWL.0118	Survey Research	6 C
M.WIWI-BWL.0122	Cross Cultural Management	6 C
M.WIWI-BWL.0138	Research Methods	6 C
M.WIWI-BWL.0142	Publishing in Management Journals	6 C
M.WIWI-BWL.0145	Doing Business in India	3 C
M.WIWI-BWL.0146	Doing Business in Japan	3 C
M.WIWI-BWL.0147	Doing Business in Korea	3 C

d. Study focus “Production and Logistics”

M.WIWI-BWL.0024	Corporate Planning	6 C
M.WIWI-BWL.0028	Seminar and/or Project - Current Approaches in Production and Logistics	6 C
M.WIWI-BWL.0031	Sustainable Production	6 C
M.WIWI-BWL.0034	Logistics and Supply Chain Management	6 C
M.WIWI-BWL.0050	Plant and Equipment Planning	6 C
M.WIWI-BWL.0055	Marketing Channel Strategy	6 C
M.WIWI-BWL.0113	Process Management	6 C
M.WIWI-BWL.0155	Seminar or Project – International Research on Supply Chain Management	6 C
M.WIWI-WIN.0019	Business Analytics	6 C

e. Study focus “Corporate Management and Controlling“

M.WIWI-BWL.0009	Behavioral Management Accounting	6 C
M.WIWI-BWL.0023	Performance Management	6 C
M.WIWI-BWL.0044	Controlling with SAP	6 C
M.WIWI-BWL.0085	Finance, Management Accounting and Sustainability Accounting	6 C
M.WIWI-BWL.0097	Corporate Strategy	6 C
M.WIWI-BWL.0098	Management and Controlling	6 C
M.WIWI-BWL.0099	Strategy Implementation	6 C
M.WIWI-BWL.0100	International Management	6 C
M.WIWI-BWL.0108	Empirical Research in Management	6 C
M.WIWI-BWL.0152	Controlling in the Digital Age	6 C

f. Study focus “Management of International Companies”

M.WIWI-BWL.0100	International Management	6 C
M.WIWI-BWL.0109	International Human Resource Management	6 C
M.WIWI-BWL.0111	Selected Topics in Asian Business and Management	6 C
M.WIWI-BWL.0122	Cross Cultural Management	6 C
M.WIWI-BWL.0129	International Management Research Seminar	6 C
M.WIWI-BWL.0142	Publishing in Management Journals	6 C
M.WIWI-BWL.0145	Doing Business in India	3 C
M.WIWI-BWL.0146	Doing Business in Japan	3 C
M.WIWI-BWL.0147	Doing Business in Korea	3 C

g. Study focus “Resource and Energy Management”

M.WIWI-BWL.0004	Financial Risk Management	6 C
M.WIWI.BWL.0028	Seminar and/or Project - Current Approaches in Production and Logistics	6 C
M.WIWI-BWL.0031	Sustainable Production	6 C
M.WIWI-BWL.0050	Plant and Equipment Planning	6 C
M.WIWI-BWL.0122	Cross Cultural Management	6 C
M.WIWI-WIN.0004	Crucial Topics in Information Management	12 C
M.WIWI-WIN.0008	Change & Run IT	6 C
M.WIWI-BWL.0113	Process Management	6 C
M.WIWI-BWL.0152	Controlling in the Digital Age	6 C
M.WIWI-BWL.0155	Seminar or Project – International Research on Supply Chain Management	6 C
M.WIWI-BWL.0157	Resourcing in Entrepreneurship	6 C
M.WIWI-BWL.0158	Entrepreneurial Projects	6 C

h. Study focus “Strategic Management”

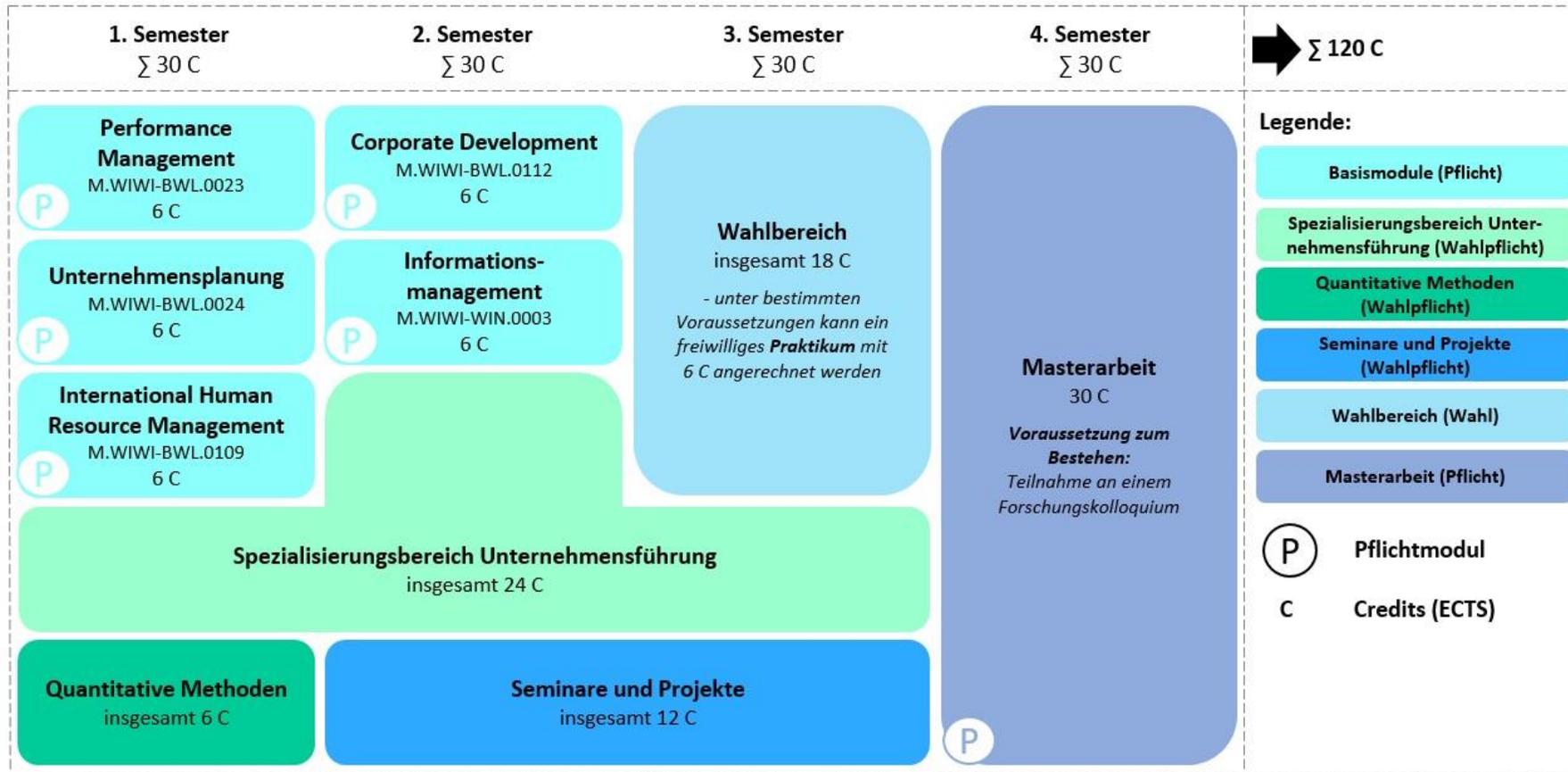
M.WIWI-BWL.0025	Seminar: General Management	6 C
M.WIWI-BWL.0071	Leadership	6 C
M.WIWI-BWL.0074	Organization Theory	6 C
M.WIWI-BWL.0097	Corporate Strategy	6 C
M.WIWI-BWL.0098	Management and Controlling	6 C
M.WIWI-BWL.0099	Strategy Implementation	6 C
M.WIWI-BWL.0100	International Management	6 C
M.WIWI-BWL.0108	Empirical Research in Management	6 C
M.WIWI-BWL.0110	Strategic Human Resource Development	6 C

M.WIWI-BWL.0112	Corporate Development	6 C
M.WIWI-BWL.0152	Controlling in the Digital Age	6 C
M.WIWI-WIN.0003	Information Management	6 C

Appendix III: Graphics of the recommended course of study

a) Begin in winter term

**Master-Studiengang Unternehmensführung - empfohlener Studienverlauf
bei Beginn zum Wintersemester**



b) Begin in summer term

Master-Studiengang Unternehmensführung - empfohlener Studienverlauf bei Beginn zum Sommersemester

