



Ecological and Socioeconomic Functions of Tropical Lowland Rainforest Transformation Systems Sumatra, Indonesia

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C01

Smallholder productivity, market access, and international linkages in rubber and palm oil production in Jambi Province Bernhard Brümmer (PI), Zulkifli Alamsyah, Dedi Budiman Hakim, Rina Oktaviani, Anna-Mareike Holtkamp, Thomas Kopp and Raja Sharah Fatricia

Project summary



Fig. 1: Production 2008, in 1000 metric tons









Smallholder production



2006 2007 2008 2004 2005 2009 2010 **Global markets**

WP1: Technical and environmental efficiency of smallholder palm oil and rubber production

WP2: Functioning of the value chain at the village level

WP3: Linkages to international markets for oilseeds and rubber

Data: Household sampling framework Methods: Stochastic frontier analysis Multilevel modeling Shadow price estimation Hypotheses: Substantial differences in technical and environmental efficiency

Figure 2: Directional efficiency measurement Good output *q* (e.g., rubber)



Data: Survey of 335 traders in five districts, focusing on the complex interactions between smallholders, local middlemen, regional traders, and processors Methods: Appraisal of institutions Marketing margin analysis <u>Results</u>: rich diversity of value chain properties do exist, tremendously affecting traders' marketing margins Further hypothesis: traders exercise market power due to farmers' credit constraint and asymmetric information 17% Trade radei illage Factory 1str1(33% 7% * 32%

Data: Daily data on buying and selling prices of crumb rubber factories; trade value data

Methods: Price transmission analysis based on Asymmetric Vector **Error Correction Models** Gravity modeling of trade flows for identifying drivers of trade costs <u>Results</u>: asymmetric price transmission



Preliminary results:

Slightly negative correlation between log(revenue) and Biodiversity index of -0.6403 for oil palm plantations High variance of biodiversity index on plantation with equal revenue

Marketing channels for rubber and palm oil

(e.g.,

does occur at processor level of the rubber value chain, strongly indicating market power due to cartelization. International price developments are key drivers for rubber value chains in Jambi



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